

AGRICULTURE

Leading Agricultural Equipment Manufacturer Standardizes Platform with Cleco

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A Midwest-based manufacturer specializing in agriculture, farm, and landscaping equipment faced challenges with the complexity of their in-plant networks. They found that most tooling suppliers provided extensive documentation, often exceeding 100 pages, for each tool setup. This presented difficulties when attempting to expand their programs, even within a single brand family. The manufacturer sought a brand partner that could simplify the tool swapping process and provide straightforward training without consuming excessive time from their engineers' busy schedules. The most critical requirement for their engineering staff was simplified programming, followed by the seamless integration of new tool systems as they were introduced into their operations.

The manufacturer engaged in discussions with a Cleco representative and distributor partner, and they quickly recognized the benefits of Cleco's user-friendly programming system. In comparison to a competitor's 100-page setup documentation, Cleco's program required only 32 pages, which significantly reduced the learning curve for the engineering staff. The Line Engineer working on the project

expressed that fewer representatives would be needed to learn and operate the Cleco platform, freeing them up to focus on production. Additionally, the manufacturer discovered that tool swaps between Cleco tools, such as CellCore and NeoTek, were seamless, as they followed the same programming methods from tool to tool. Once the site staff became familiar with the Cleco platform, operating the tools became much easier and more efficient.

With the Cleco platform successfully installed, the manufacturer can now proceed with confidence in adding more production lines. They are assured that both the Engineers and Operators will be able to seamlessly integrate the Cleco technology into their existing processes. This allows for efficient scalability and ensures that the technology can be easily adopted throughout the manufacturing facility.

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