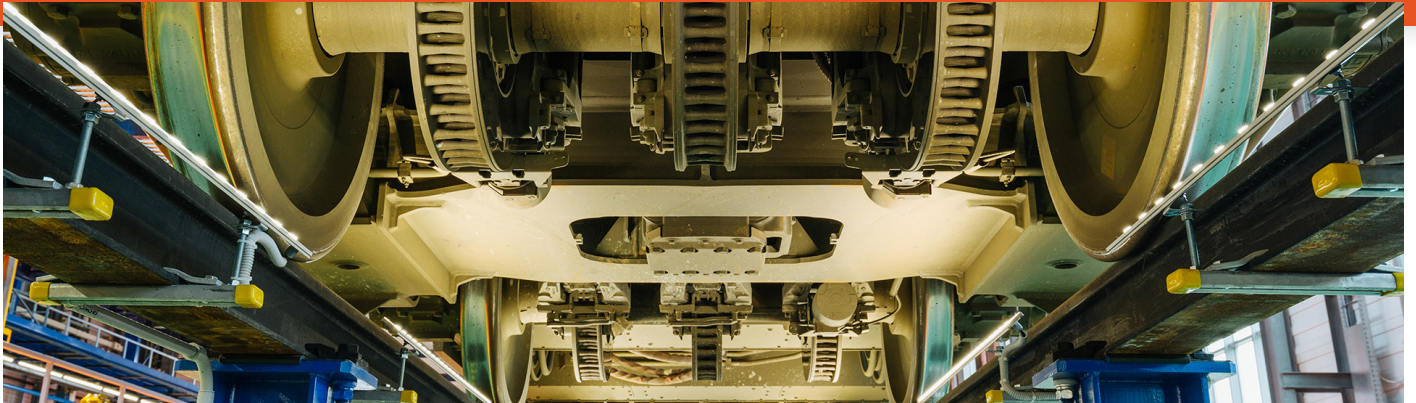


## RAILROAD

# European Train Manufacturer Selects Cleco as Sole Global Tool Supplier

5 minute(s) to read



A prominent manufacturer of train cars and locomotives launched a worldwide quest to establish a unified tool standard across its network, spanning Europe, the United States, and Canada. The objective was to streamline its vendor network and simplify operations. In the past, the train manufacturer had collaborated with a tool brand; however, the quality fell short of their standards. As they prepared to bid on the global contract, their primary focus was to identify a partner capable of offering a comprehensive global manufacturing and service presence, while meeting the stringent reliability standards necessary to ensure the timely operation of the trains.

The train manufacturer held a meeting with Cleco Sales Engineers in Germany to discuss their specific requirements. During the meeting, the Cleco team presented a comprehensive range of tools and service solutions, highlighting the capabilities of their engineered-to-order (ETO) customization services. They also shared insights into Cleco's impressive 130-year heritage and the manufacturing hubs located in Lexington, SC, USA, and Westhausen, Germany. These manufacturing facilities supply tools and software solutions to leading

manufacturers across various industries worldwide. Upon understanding the train manufacturer's needs, Cleco promptly recommended a cordless tool called CellCore. This particular tool offered superior reliability compared to the manufacturer's previous solution while ensuring accurate torque delivery for quality-critical joints. The battery-operated nature of the CellCore tool was a welcome convenience that addressed the issue of air lines that were previously present throughout the facility, requiring maintenance and upkeep.

The manufacturer successfully achieved its goal of upgrading tool quality by partnering with a reputable global supplier. This supplier had the capability to provide reliable torque control assembly tools across their worldwide operations, including plants located in Europe, the USA, and Canada.

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